



**INTERNATIONAL  
TRUCK PARTS  
ASSOCIATION**



## **Yard Tours & Networking**

**2023 Spring Meeting  
Hotel Vandivort  
Springfield, MO  
April 19-21, 2023**



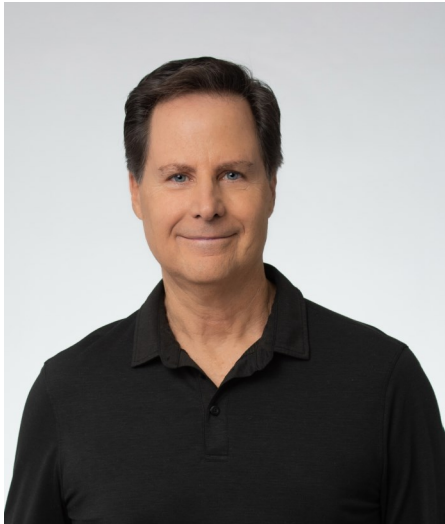
See great facilities. Learn from the best.  
Visit and meet friends. Spring 2023.



# Program Highlights—Speakers

## Keynote Speaker—David Gee

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### 3 Second Sales

David Gee is a speaker, storyteller and strategist, and is the founder and author of the 3 Second Selling platform. He is a former network TV news anchor and reporter, and used his trademarked methods to cut through the clutter, and create unique, authentic, original engagements with dozens of Hollywood stars and five U.S. Presidents. And he looks forward to teaching you those methods that quickly create emotional connections with your sales and marketing messaging, and put you on the path to becoming someone people know, like and trust.

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## Industry Update - John Blodgett – MacKay & Company



**John Blodgett** began working for MacKay & Company in 1994 as project manager overseeing single- and multi-client research projects. Today, he is responsible for client contact for single- and multi-client projects as well as directing research activities and consulting projects. Prior to MacKay & Company, John worked for John Fluke Manufacturing, Gould Electronics and Syracuse Supply Company (Caterpillar Dealer) in a variety of sales positions.

John is a regular speaker at industry events and has presented at AASA (Automotive Aftermarket Suppliers Association) Technology Conference, HDAD (Heavy Duty Aftermarket Dialogue), HDAW (Heavy Duty Aftermarket Week), TMC (Technology Maintenance Council), AEM (Association of Equipment Manufacturers), HDBF (Heavy Duty Business Forum), MERA (Motor & Equipment Manufacturers Association), Northwood Aftermarket University, ATD (American Truck Dealers Association), SSA (Service Specialist Association), SOLD (Service Opportunities Learning Days) as well as many corporate events.

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# Program Highlight—Tours

SRC Heavy Duty

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Heavy Duty Rebuilders Supply



**2023 Spring Meeting, Hotel Vandivort, Springfield, MO, April 19-21, 2023**

Ph: 866-346-5692

Fx: 800-895-4654

e-mail: [info@itpa.com](mailto:info@itpa.com)

website: [itpa.com](http://itpa.com)



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# Our Sponsors

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# Program Itinerary\*

## Wednesday April 19, 2023

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<b>3:00pm—3:30pm</b>	Open session with board
<b>3:30pm—4:30pm</b>	Board Meeting
<b>6:00pm—10:00pm</b>	Reception and Dinner

## Thursday April 20, 2023

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<b>8:30am—9:00am</b>	Breakfast
<b>9:00am</b>	Bus leaves for Heavy Duty Rebuilders Supply
<b>9:45am—10:45am</b>	Tour of Heavy Duty Rebuilders Supply
<b>10:45am</b>	Bus leaves for Springfield Remanufacturing
<b>11:30am-1:00pm</b>	Lunch & Tour of Springfield Remanufacturing
<b>1:20pm-2:30pm</b>	Tour of SRC Logistics
<b>2:45pm-3:45pm</b>	Tour of NewStream Enterprises
<b>4:00pm</b>	Back at the Hotel Vandivort
<b>5:00pm—6:00pm</b>	Dinner at hotel (No reception.)
<b>6:15pm—7:15pm</b>	Axe Throwing at Craft Axe Springfield (Location is a 2 min walk south. 431 S Jefferson Ave STE 132A) Please Note: only beer, ciders, seltzers, and wine avail.
<b>7:30pm</b>	Socials at hotel bar

## Friday April 21, 2023

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<b>8:00am—8:30am</b>	Breakfast
Business Session:	
<b>8:30am—9:30am</b>	3 Second Selling—David Gee
<b>9:30am—10:30am</b>	Panel Discussion—Planning Ahead
<b>10:30am—11:30am</b>	Industry Update—John Blodgett, MacKay & Company
<b>11:30am</b>	Adjournment

\*Itinerary is subject to change.

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# Things You Should Know

## Other ITPA Members in the Area

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Inland Truck Parts—Springfield, MO

LKQ Heavy Truck—Marshfield, MO

\*All ITPA Members mapped at [www.ITPA.com/Members](http://www.ITPA.com/Members).

## Spring Meeting FAQ

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### **Hotel Vandivort**

305 E Walnut St, Springfield, MO 65806

Phone: 1-417-832-1515

Additional hotel information at <http://www.hotelvandivort.com>

**RESERVATIONS:** Deadline March 23, 2022

\$174 plus taxes, fees, single / double occupancy.

Hotel reservations call 1-417-832-1515. (Be sure to say you're with the ITPA—International Truck Parts Association for group pricing.)

**Sorry No Online Reservations.**

### **THINGS TO DO:**

Information at <https://www.hotelvandivort.com/things-to-do-springfield-mo>

**AIR SERVICE:** Springfield-Branson National Airport (SGF) to Hotel Vandivort is a 20 min drive.

**MEETING REGISTRATION:** \$425 USD per member or guest. Registration includes receptions (open bars and refreshments), dinner, breakfasts, business programs and tours.

**DRESS:** ITPA spring events are business casual.

## Future Meetings

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2023 Fall

St. Pete Beach, FL, The Bellwether - October 26-28, 2023

2024 Winter

Dallas, TX, The Gaylord Texan—January 2024

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**Register ONLINE at ITPA.com now or use the form below.**

**Registration**  
 \$425 USD for members  
 and guests.  
  
 Registration includes all tours,  
 receptions and dinners.

**Hotel Reservations**  
 \*\$174 per night (Plus taxes & fees. Single  
 or double occupancy.)  
 Call the Vandivort: 1-417-832-1515. (State  
 you are with the ITPA group.)  
  
 \*Rates in effect until March 23, 2023.  
 \*\*If you are having trouble booking please call the  
 ITPA Office at 1-866-346-5692.

**Company Name:** \_\_\_\_\_

**Company Address:** \_\_\_\_\_ **Phone Number:** \_\_\_\_\_

**Attendee List:**

**\*Name:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**\*Name:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**\*Name:** \_\_\_\_\_ **Email:** \_\_\_\_\_

<b>Members &amp; Guests:</b>	\$425 USD per person	Number of Attendees	___ @ \$	_____
<b>Spouses &amp; Companions</b>	\$425 USD per person	Number of Attendees	___ @ \$	_____
		<b>Total</b>	\$	_____

***Total Payment***

Please circle method of payment:                      Visa                      MasterCard                      Check

Card#: \_\_\_\_\_ Expiry: \_\_\_\_\_ Name on Card: \_\_\_\_\_

Card CVV: \_\_\_\_\_ Address of Cardholder: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

**Registration Deadline March 23. Please fax form to 1-800-895-4654.**

*\*Please indicate any dietary restrictions. Full refunds made for cancellations received by March 23, 2023.*